



Join state and local building departments in spreading the word that permits protect the safety and value of your clients' biggest investment—their home.

Realtors:

Permits protect ...your clients

Obtaining the necessary permits before doing remodeling helps ensure the work is done safely and won't need to be re-done.

Permits protect ... your commission

When prospective buyers learn (from the seller's disclosure or other means) that remodeling projects were not permitted, their interest in a property often diminishes. You could lose a sale.

Permits protect ...your reputation

By advising your clients to obtain the necessary permits, you will show that you are interested in safeguarding their interests beyond the sale.

To protect your clients, your commission, and your reputation:

- Make sure your clients insist on permits. Tell them it doesn't pay to cut corners when it comes to their biggest financial asset: their home.
- Have your clients check a contractor's CCB license to ensure that a contractor is legally licensed and bonded to work in Oregon. They should beware of any contractor willing to work without permits.
- Advise your clients to use only licensed plumbers and electricians. Professional licenses ensure that contractors are qualified to do the work, and that the work is done safely.
- Advise your clients to retain copies of permits for their records (these will help at resale time).

For more information about permit requirements and how to find a licensed contractor, visit

